

CI 101: Financial Analysis for Commercial Investment Real Estate

After taking this course, you will be able to:

- Make informed investment decisions using the CCIM Cash Flow Model;
- Measure the impact of federal taxation and financial leverage on the cash flow from the acquisition, ownership, and disposition phases of real estate investment; and
- Use real estate analysis tools to quantify investment return.

CI 101 is a bedrock class for real estate practitioners at a time when risk mitigation, pricing, and cycle assurance have become critical to investors. CI 101 introduces the CCIM Cash Flow Model, a tool for ensuring your investment decisions are based on wise finance fundamentals. During the course, you will learn how to use key financial concepts such as Internal Rate of Return (IRR), Net Present Value (NPV), Cap Rate, Capital Accumulation, and the Annual Growth Rate of Capital to compare different types of commercial real estate investments.

Prerequisite: None

Course Length: 4 days in class + online exam

Required Equipment: A laptop computer with Excel Program

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\$1,299.00 CCIM Member Rate
\$1,899.00 Non-Member Rate
\$1,599.00 Realtors Rate

Instructor

Davide F. Pio, CCIM

Investment Broker | Baniqued Commercial Real Estate



Davide F. Pio, CCIM became an investment broker in 2006, primarily specializing in asset reallocation and repositioning, multifamily and industrial investments, site analysis, development, and syndication opportunities.

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May 12-15, 2025

8:30 AM - 5:30 PM



Santa Monica College | Drescher Hall (DRSCHR)

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Maps and Directions: <https://rebrand.ly/smc-campus>