THE CCIM INSTITUTE

Greater Los Angeles Chapter

# MEMBERSHIP OPPORTUNITIES

*Advance Your Career in Commercial Real Estate*

2026

www.ccimla.com

# Dear **Los Angeles Commercial Real Estate** Professionals,

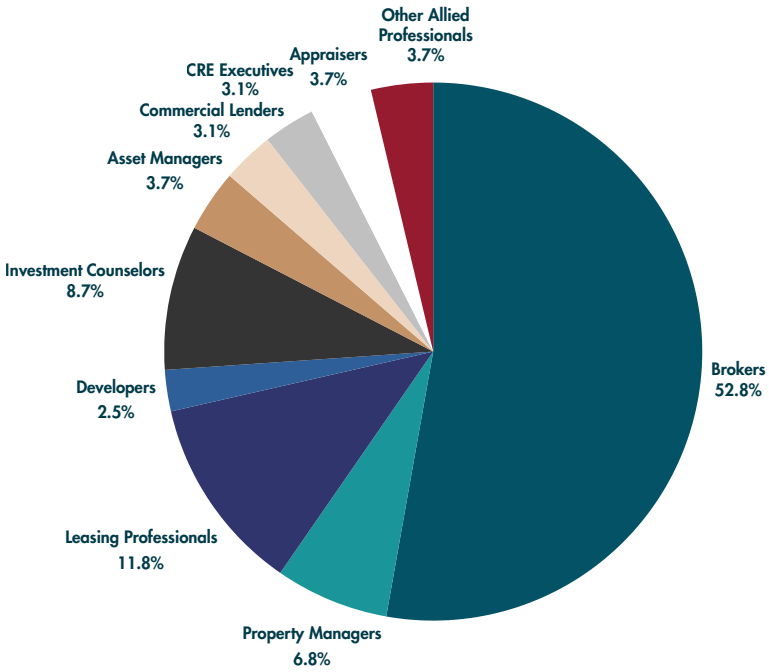
The CCIM Greater Los Angeles Chapter is excited to invite you to be part of a dynamic and growing community of commercial real estate professionals. As we continue to expand our programs in education, networking, and industry engagement, we welcome both new and aspiring members to experience the value of CCIM.

Becoming a member of CCIM Greater Los Angeles means gaining access to a network built on expertise, collaboration, and opportunity. This membership packet outlines the benefits and opportunities available to support your professional growth and success in the industry.

## Why **Join CCIM-GLA**?

With over **140 members** and a strong presence in the Greater Los Angeles commercial real estate community, our chapter brings together professionals from brokerage, investment, asset and property management, finance, and related sectors.

Membership provides access to a powerful network of industry leaders, valuable educational resources, and meaningful connections that can help you grow your business and advance your career. In addition, you will be part of the broader CCIM Institute network, offering both local and global opportunities.




## CCIMS ARE

- Brokers
- Property Managers
- Leasing Professionals
- Developers
- Investment Counselors
- Institutional Investors
- Asset Managers
- Commercial Lenders
- CRE Executives
- Appraisers
- Attorneys
- Bankers

# Membership **Benefits**

CCIM Greater Los Angeles is the state's largest commercial real estate network, representing every discipline within the commercial real estate investment community.

**As a member, you'll get exclusive access to:**

## *Education*

Access **industry-leading education** through CCIM designation courses, elective classes, and expert-led workshops, seminars, and panel discussions—all offered locally throughout the year. Our members benefit from completing their CCIM education requirements without out-of-state travel, resulting in significant time and cost savings.

Through these programs, members **gain valuable insights from experienced professionals**, strengthen their expertise, and work toward earning the prestigious CCIM designation—recognized globally as a mark of excellence in commercial real estate.

## About Our Chapter

The CCIM Greater Los Angeles Chapter is committed to providing:

- High-quality educational opportunities
- Meaningful networking events
- Industry-leading resources
- A strong and supportive professional community

Our mission is to help our members succeed in the commercial real estate industry through knowledge, connections, and collaboration.

## *Networking*

Connect with a **dynamic network of commercial real estate professionals** through monthly broker forums, special events, and exclusive mixers. These opportunities allow you to build meaningful relationships, exchange insights, and expand your business within the Greater Los Angeles market.

Engage with some of the region's most successful industry leaders, gain valuable market intelligence, and explore new opportunities for collaboration. As a member, you'll also be included in the Membership Directory—making **your expertise and services easily accessible to fellow professionals**.

## *Opportunities*

Members can **build deal-making connections**, **collaborate with industry peers**, and **access new business opportunities**. Get involved through speaking, sponsorship, and leadership roles to showcase your expertise and expand your influence.

**Join one of our committees** to gain greater exposure within the chapter and build deeper connections across the network.

# Membership Opportunities

## ASSOCIATE

Commercial real estate practitioner who is neither a CCIM designee or candidate but who wishes to network with other practitioners through membership in the Chapter

**$150/year**

## CCIM DESIGNEE

A real estate professional who has completed the CCIM curriculum and has obtained the pin

**$125/year**

## CCIM CANDIDATE

A real estate professional who has enrolled and completed a minimum of one CCIM course and paying candidate dues

**$125/year**

## INDUSTRY AFFILIATE

Works in a field providing support services to commercial real estate (i.e. title, escrow, lending, legal, accounting, etc.)

**$200/year**

## RECIPROCAL MEMBERSHIP

Current CCIMs who are members of other chapters within our region who want to be involved with our chapter and receive member benefits

**$25/year**

## STUDENT MEMBERSHIP

Enrolled in a university or community college or a post-graduate program focused in the commercial real estate industry

**FREE**

## 2026 SPECIAL MEMBERSHIP RATE

This membership offer is exclusively available to attendees of the Making the Leap… Homes to Commercial event

**LEARN MORE**

## INCLUSIONS

✓ **Member-Only Event Discounts**
Enjoy savings while connecting at luncheons, forums, and social events

✓ **Support for Your CCIM Journey**
Get priority access to funding that supports your path to earning the CCIM designation

✓ **Enhanced Member Visibility**
Be recognized through spotlights, social media features, and chapter updates

✓ **Leadership Involvement**
Get involved, collaborate, and take on leadership roles within the chapter

**EXPLORE SPONSORSHIP OPPORTUNITIES**

# Get Involved
# Join a Committee

## CCIM CANDIDATE GUIDANCE

The goal of the Candidate Guidance Committee is to **assist candidates through the CCIM education and designation process**. This committee facilitates the Candidate recommendation process.

## MARKETING

This committee is responsible for **recommending and advising on marketing initiatives** that promote Greater Los Angeles CCIM's Chapter events and education. The committee also assists in promoting the Chapter by using social media marketing techniques to increase visibility, membership, and involvement, sharing content that the Chapter's followers and the public would find relevant and interesting.

## MEMBERSHIP

This committee works to **grow and retain the Chapter's membership** through interaction within the CCIM community and the commercial real estate industry, primarily through our periodic Broker Forum, bringing brokers together to discuss their current listings.

## SCHOLARSHIP

The Scholarship committee **manages the identification, selection, and award process** for both Chapter-sponsored and CCIM Institute scholarship programs.

## DESIGNATION PROMOTION

This committee works to **promote the CCIM designation throughout the Greater Los Angeles marketplace**. It is responsible for planning and conducting outreach with colleges and universities in the area to promote the CCIM designation.

They introduce students to the various facets of commercial real estate (CRE) and facilitate networking opportunities with CRE professionals through events such as speed networking and roundtable discussions.

## EDUCATION & PROGRAMS

This committee is responsible for **planning and implementing the core curriculum courses** hosted by the Greater Los Angeles CCIM Chapter. It is also responsible for planning and coordinating our periodic networking events by securing venues around the chapter's area for members and guests.

## FIDUCIARY

This committee is responsible for **education revolving around working with fiduciaries** and promoting work between Greater Los Angeles CCIM chapter members and local and national fiduciaries.

## SPONSORSHIP

This committee is responsible for **securing industry partners** to support the Chapter on an annual or special event basis.

# JOIN US!

## *Be a Chapter Member*
## *CCIM Greater Los Angeles Chapter*

### Choose Your Membership Type:

- ☐ Chapter Designee: $125.00 /Year
- ☐ Associate: $150.00/Year
- ☐ Chapter Candidate: $125.00/Year
- ☐ Industry Affiliate: $200.00 /Year
- ☐ Reciprocal Membership: $25/Year

Full Name _____
Firm _____
Position _____
Phone _____
Address _____
City, State, Zip Code _____
Email _____
Specialization Areas _____
Job Functions _____

### Select the Committees You're Interested In:

- ☐ Candidate Guidance
- ☐ Fiduciary
- ☐ Scholarship
- ☐ Designation Promotion
- ☐ Marketing
- ☐ Sponsorship
- ☐ Education & Programs
- ☐ Membership

### Indicate Payment Method Below:

- ☐ Bill Me
- ☐ Check for $_____ enclosed

**Payable To:**

CCIM Greater Los Angeles Chapter

### Mail To:

CCIM Greater Los Angeles

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For more information, contact us at **ccimla@ccim.net**

JOIN NOW

CONNECT WITH US